Financial Institutions (FI) Engagement Manager
Location: London, Berlin or Paris

About the role
The Science Based Targets initiative is looking for an FI Engagement Manager to support the development and roll out of the global engagement strategy for banks, asset owners, asset managers and over time insurers.

The FI Engagement Manager will be part of SBTi’s FI Engagement team. The primary responsibility of the team is to design and implement the strategy to execute inbound and outbound campaigns to engage FIs with a view to ‘recruiting’ them to set Science Based Targets. Another important aspect of the team is to collaborate with:

- internal stakeholders, in particular the broader SBTi Engagement, FI Technical Standards and Communications teams; and
- external stakeholders, in particular SBTi partners (CDP, UNGC, WRI, WWF and WMBC), plus GFANZ subgroupings and the broader ecosystem actors.

If as expected the FI Engagement Team expands regionally to provide global coverage, this role will continue to support the Head of FI Engagement but will transition over time to increasingly focus on FI coverage in Europe and Africa.

The role will report to the Head of FI Engagement

Key responsibilities include:

- Support the SBTi engagement approach for FIs to commit to, develop and submit science-based greenhouse gas (GHG) emission reduction targets for validation.
- Work with internal subject matter experts to answer FIs’ technical queries.
- Support engagement with priority initiatives in the FI ecosystem including GFANZ subgroupings (NZBA, NZAOA, NZAM, NZI, NZBA) and key ecosystem actors such as PCAF.
- Support with FI engagement around Technical Standards’ consultations and road testing of planned new standards.
- Support coordination and collaboration with the broader SBTi regional leads to extend global reach as necessary.
- Support with delivery of external education initiatives and capacity building such as training and webinars for prospective clients and partner organizations
- Liaise with Target Operation and Target Validation teams to facilitate escalation and resolution of client issues.
- Support the broader Impact, Outreach and Engagement initiatives as necessary.
Skills and experience

A balanced mix of the following skills and experience is preferred, but depending on the candidate, not all the following would be essential.

- Engagement of organizations within the context of sustainability initiatives, or sustainability experience while working within a corporate or FI.
- Good understanding of sustainability topics and in particular greenhouse gas (GHG) mitigation strategies.
- Ability to work collaboratively with a range of teams and external stakeholders, working flexible hours and liaising as needed across time zones and cultures.
- Presentation experience and comfort in leading meetings involving senior external or internal stakeholders.
- Experience of data analysis, report and presentation writing (ideally in a shared environment), including the ability to make complex technical subjects accessible to non-expert audiences.
- Comfort in hybrid working (at home or from office) and across multiple time-zones.
- A degree in an environmental science or analytical subject, with a post-graduate degree preferred.
- Ideally able to speak a widely used international language other than English.

This is a full-time role based in London, Berlin or Paris. The salary for this role will depend on location and experience level from 46,000 to 69,000 euro yearly.

This role is a fixed-term contract for 24 months with the possibility of extension. Applicants must be eligible to work in the location applied for, since the SBTi cannot sponsor working visas.

Please send your CV and cover letter with salary expectation to careers@sciencebasedtargets.org