

Head of Market Transformation

Location: London, Germany, Paris

About the role

The Science Based Targets (SBTi) initiative is looking for a Head of Market Transformation to lead strategic partnerships and campaigns and embed SBTi products within the corporate climate mitigation landscape. This position will focus on development and implementation of the SBTi's strategy to mainstream the adoption of science-based targets and maximize its climate impact through strategic partnerships, policy, advocacy and other initiatives to ensure targets are translated into emission reductions, and the incorporation of SBTs in the wider climate action ecosystem.

The Head of Market Transformation will be part of SBTi's Impact Department, responsible for designing and implementing the initiative's engagement, partnerships and campaigns strategies. This role will report to the Chief Impact Officer and will lead a team of 3-4 staff.

Key responsibilities include

- Leads strategy development for market transformation (advocacy, partnerships, climate mitigation ecosystem positioning) and coordinates strategy development across the full Impact Department.
- Leads amplification tactics: strategic partnerships, embedding SBTi into the climate mitigation ecosystem (e.g., policy, disclosure platforms, capital markets, voluntary platforms).
- Leads development of strategic engagement around special events (e.g., COP, G7) working closely with Communications Team and others on implementation.
- Contributes to the development of departmental plans and other organizational priorities, as needed.

Skills and experience

- Degree in business administration, external/public relations, international relations, marketing, sustainability, environmental science, economics or a related field is required. Master's degree is preferred;
- Existing expertise relating to climate and corporate sustainability;
- Existing experience in strategy development, corporate engagement, stakeholder management, advocacy and development of partnerships;
- Extensive existing network in the corporate climate arena, including companies, financial institutions, NGOs in this space, and relevant global initiatives;
- Excellent public speaking skills and proven ability to interact with different level representatives, from private, nonprofit and public sectors, with confidence and fluency on key engagement messages and goals;
- Excellent writing skills, including the ability to make complex technical subjects accessible to non-expert audiences;
- Ideally hybrid experience in both the private sector and with mission driven organizations;
- Experience managing international teams, including strong people management skills

and advanced multicultural understanding;

- A relationship-oriented approach, with strong emotional intelligence, empathy, humility, and an outstanding ability to build and maintain relationships with partners, funders, sponsors, and members;
- Ability to take initiative, multi-task, prioritize and give strong attention to detail;
- Ability to work collaboratively with a range of teams and external stakeholders, liaising as needed across different time zones and cultures;
- Ability to work in a fast-paced environment;
- Ability to work flexible work hours due to the international nature of the work;
- Excellent English communication skills (verbal and written); mastery of Spanish is an advantage;
- Ability to commence immediately.

This is a full-time role based in London, Berlin or Paris from 85,000 to 95,000 yearly euro. The salary for this role will depend on location and experience level.

This role is a fixed-term contract for 12 months with the possibility of extension. Applicants must be eligible to work in the location applied for, since the SBTi cannot sponsor working visas.

Please send your CV and cover letter with salary expectation to careers@sciencebasedtargets.org